Volume 1 – Section 2

Deficiency and Proposed Revenues

Otter Tail Corporation d/b/a OTTER TAIL POWER COMPANY Electric Utility - State of South Dakota JURISDICTIONAL FINANCIAL SUMMARY SCHEDULE

Docket No. EL08-_____ Exhibit ____(Application) Financial Information Schedule 1 Page 1 of 1

Line		(A)	(B)
No.	Description	2007 Actual Year	2007 Test Year
1	Average Rate Base	\$53,592,374	\$60,230,800
2	Operating Income (Before AFUDC)	\$2,836,376	\$2,834,096
3	Allowance for Funds Used During Construction (AFUDC)	\$0	\$0
4	Total Available for Return (Line 2 + Line 3 + Rounding)	\$2,836,376	\$2,834,096
5	Overall Rate of Return (Line 4 / Line 1)	5.29%	4.71%
6	Required Rate of Return	9.15%	8.89%
7	Operating Income Requirement (Line 1 x Line 6)	\$4,903,702	\$5,354,518
8	Income Deficiency (Line 7 - Line 4)	\$2,067,326	\$2,520,422
9	Gross Revenue Conversion Factor	1.540773	1.540773
10	Revenue Deficiency (Line 8 x Line 9)	\$3,185,280	\$3,883,399
11	Retail Related Revenues Under Present Rates	\$25,389,754	\$25,375,778
12	Percent Increase Needed in Overall Revenue (Line 10 / Line 11	12.55%	15.30%

Otter Tail Corporation d/b/a OTTER TAIL POWER COMPANY Electric Utility - State of South Dakota Test Year Ending December 31, 2007 SUMMARY COMPARISON OF OPERATING REVENUE UNDER PRESENT AND PROPOSED RATES FOR THE TEST YEAR

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Service Schedule

Service Schedule	Average No.	kWh Sales	Annual F	Revenue	Increa	ise
Residential	of Meters	Annual	Present	Proposed		Percent
Residential Service	8,425	85,630,309	\$6,978,474	\$7,953,957		13.98%
Residential Demand Control	474	11,438,448	\$688,017	\$862,507	\$174,490	25.36%
Farm Service	369	8,083,179	\$584,353	\$672,006	\$87,653	15.00%
Coursell Community						
Small Commercial General Service < 20 kW	4.704	45.040.004	#4 400 070	#4 000 == t	* * * * * * * * * * * * * * * * * * *	
Commercial Demand Control < 20 kW	1,704	15,943,981	\$1,462,273	\$1,602,771		9.61%
Electric Climate Control <20 kW	2	62,832	\$3,969	\$5,556		39.98%
General Service >= 20 kW	18 548	289,107 62,709,014	\$23,125	\$26,758		15.71%
Commercial Demand Control >= 20 kW	2	1,483,569	\$4,628,957 \$77,352	\$5,189,556 \$117,309	1	12.11%
Electric Climate Control >= 20 kW	52	4,952,708	\$77,352 \$344,637	\$417,863		51.66%
Commercial Time of Use	-	4,802,700	\$0	\$0	i '	21.25%
Commondat Time of Ogo		_	ΨΟ	φυ	φυ	
Large Commercial			-			
Large General Service	33	156,513,727	\$8,298,684	\$9,543,753	\$1,245,069	15.00%
Large General Service Time of Day	-	-	\$0	\$0	\$0	
Real Time Pricing	-	-	\$0	\$0	· ·	
Large General Service Rider		-	\$0	\$0		
Large General Service Off-Peak Rider	-	- :	\$0	\$0	\$0	
Irrigation Services						
Irrigation Option #1	5	323,857	\$20,497	\$23,803	\$3,306	16.13%
Irrigation Option #2	4	42,496	\$3,409	\$4,167	\$758	22.25%
g	-	72,700	ψυ,400	ψ4,107	φ130	22.2070
Outdoor Lighting						
Outdoor Lighting - Energy Only	5	454,792	\$26,438	\$31,725	\$5,287	20.00%
Outdoor Lighting Non-Metered		4,040,348	\$498,642	\$598,371	\$99,728	20.00%
Other Bulling A. H. 191						
Other Public Authorities	440		****		•	
Municipal Pumping Service Civil Defense - Fire Sirens	116	3,843,786	\$212,458	\$249,640	· '	17.50%
Civil Deletise - Fire Sirens	19	35	\$709	\$833	\$124	17.46%
Water Heating, Controlled	2,549	6,662,552	\$359,535	\$478,181	\$118,646	33.00%
-	, :-	-,	4200 ,000	4 1, 2, 10 1	Ψ1,0,010	00.0070
Interruptible Loads						
Interruptible Load CT Metering	42	8,260,875	\$208,613	\$313,728	\$105,115	50.39%
Interruptible Load CT Metering Option B		- :	\$0	\$0		
Interruptible Load Self Contained Meter	759	10,504,222	\$358,937	\$509,843		42.04%
Bulk Interruptible Load	1	9,313,503	\$389,793	\$420,976		8.00%
Standby Service	-	-		:	\$0	
Heat Storage						
Deferred Load Controlled Service	138	3,735,008	\$168,527	\$191,155	\$22,628	13.43%
Fix Time of Delivery Service	37	1,295,445	\$38,379	\$44,718		16.52%
ŕ	· ·	, , -	,	, , . , 0	Ţ-,000	
Small Power Producer Rider	- '	-	\$0	\$0	\$0	
Total	45 200	205 502 702	05 075 770	00 050 477	00.000.000	
rviai	15,302	395,583,793	25,375,778	29,259,177	\$3,883,399	15.30%

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2007 Revenue	Proposed Rev	Increase
\$6,978,474	\$7,953,957	13.98%

South Dakota Residential Summary (101)

		Customer Charge per month	Monthly Minimum Bill per month	Facilities Charge per month		E All Year	Energy Chai per kWh Summer	r ge Winter
Current Rate								
	Zone 1	\$5.80	\$5.80		First 200 kWh:	\$0.08730		
	Zone 9 and Cottages	\$6.55	\$6.55		Next 800 kWh:	\$0.07604		
					Excess kWh:	\$0.06280		
					Water Heating Credit	-\$3.00		
4 Proposed Rate		\$3.00	\$3.00			All kWh	\$0.08881	\$0.08
	Flat Facilities		+Facilities	\$5.00				

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South Dakota Residential Controlled Demand - 241

Current Rev. Proposed Rev. Increase \$688,017 \$862,507 25.36%

		Customer Charge per month	Minimum Bill per month	C	Facilities Charge per per KW month		arge per kV Summer	Vh Winter	Demand C kW pe Summer	
Current I	Rate No Seasonality - 12-month Demand Ratchet	\$10.55	Customer Charge		\$0.00		\$0.04060	\$0.04060	per 12-mo. n \$3.69	nax monthly \$7.32
Rate 4	Seasonal with Flat Facilities Charge, with 12- month Winter Ratchet	\$10.55	Customer + Facilities Charge			All kWh:	\$0.05435	\$0.05487	Winter F \$7.65	Ratchet \$3.09
				Flat Facilities	\$7.00					

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South Dakota Farm 361

Current Rev	Proposed Rev	Increase
\$584,353	\$672,006	15.00%

	Customer Charge per month	Monthly Minimum Bill per month		Facilities Charge per kVA of Transformer	Summer	Energ per kV Winter	··=·
Current Rates	\$7.70	\$7.70 + \$0.80 per kVA above 25 kVA	***************************************	na	***************************************	1st 1,600: Excess:	\$0.07281 \$0.06126
2	00.00			3-Phase Surcharge per Mo.			
Proposed Rate no declining Block	\$8.00	Cust + Fac	Overhead <25 kVA	\$4.81	\$0.08384	\$0.07649	All Energy
seasonal energy			25 kVA or more	\$5.61			
Customer Charge			Underground	Ψ0.01			
Facilities for 3ph			<25 kVA	\$13.42			
,			25 kVA or more	\$21.56			

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South Dakota General Service Lower th	an 20 kW
(404 &405)	

Current Rev Proposed Rev Increase \$1,489,368 \$1,635,085 9.78% Includes ECC and CDC revenue in current and Proposed

		Customer Charge per month	Monthly Minimum Bill per month	Facilities Charge per annual max. kW per month	Energy per l Summer	-	All Year	kW
ONDARY								
Current Rate		na		na				
	Zone 1:	\$6.00	Customer charge + 50% of highest demand charge over		Fir	st 1,000 kwh	\$0,09438	
	Zone 2:	\$7.20	-			Next 1,000	\$0.08304	
						Excess:	\$0.06400	
					All kWh in exper kW of bill	xcess of 200 ing demand:	\$0.05431	
						All kV	over 10 kW	\$2.15
2 Proposed		\$10.00	Customer charge+ Fac	\$3.00	-			

2 Proposed	\$10.00	Customer charge+ Fac	\$3.00		
No dec. Block				\$0.08903	\$0.08122
With Flat Facilities Charge					

PRIMARY

Current		5% discount on all charges				
2 Proposed No dec. Block With Flat Facilities Charge	\$10.00	Customer charge+ Fac	\$2.00	\$0.08864	\$0.08083	

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South Dakota General	Service	Greater	than	or Equal
to 20 kW (401 & 403)				-

Current Rev Proposed Rev Increase \$5,050,946 \$5,724,729 13.34%

Includes ECC and CDC rev in both current & proposed

10 20 KW (401 G 403)			includes ECC and CDC fev iti botti cutterit & proposed						
SECONDARY	Customer Charge per month	Monthly Minimum Bill per month	Facilities Charge per annual max. kW per month		gy Charge er kWh Winter	All Year	kW		
Current Rate	na		na						
Zone 1:		Customer charge + 50% of highest demand charge over last 11 months			First 1,000 kwh	\$0.09438			
Zone 2:	\$7.20	Customer charge + 50% of highest demand charge over last 11 months			Next 1,000	\$0.08304			
		Over last it inorities			Excess:	\$0.06400			
				All kWh in exc	cess of 200 per kW of billing demand:	\$0.05431			
					All kV	V over 10 kW	\$2.15		
2 Proposed No dec. Block With Flat Facilities Charg	\$12.00 e	Customer charge+ Fac	\$0.52	\$0.08298	\$0.07570				
PRIMARY									
Current		5% discount on all charges							
2 Proposed No dec. Block With Flat Facilities Charg	\$12.00 B	Customer charge+ Fac	\$0.38	\$0.08261	\$0.07533				

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Ĉί	urrent Rev	Pr	oposed Rev	Increase
\$	8.298.684	\$	9.543.487	15.00%

SECON	DARY	Customer Charge per month	Minimum Bill per month	Facilities Charge per annual max. kW (minimum 80 kw) per month	Energy All Year	/ Charge per Summer	r kWh Winter	i	Demand Cl	harge per kW
	Current Rate	· · · · · · · · · · · · · · · · · · ·								
		\$25.50	Demand Charge	All over 360 kWh per kW	\$0.03704			1st 100 kW of billing demand:	\$7.05	
				Excess kWh	\$0.04621	÷		Excess kW of billing demand:	\$5.15	
	Note: Billing demand is ratcheted									186-4
Rate 3	Seasonal Energ, no decling blocks, Facilities charge, Customer Charge, No Ratchet on Demand.	\$40.00	\$240.00 + facilities charges					, , , , , , , , , , , , , , , , , , , ,	\$7.28	Winter \$2.94
			< 1000 kW:	\$0.30	All kWh	\$0.05171	\$0.05220			
			> 1000 kW:	\$0.15						
PRIMAR									Ali Year	
	Current Rate	\$25.50	Demand Charge	All over 360 kWh per kW	\$0.03655			1st 100 kW of billing demand:	\$6.75	
	Note: Billing demand is ratcheted			Excess kWh	\$0.04568			Excess kW of billing demand:	\$4.85	
	Note: Dilling demand is fatcheded							· · · · · · · · · · · · · · · · · · ·	Summer	Winter
Rate 3	Seasonal Energ, no decling blocks, Facilities charge, Customer Charge, No Ratchet on Demand.	\$40.00	\$240.00 + facilities charges	\$0.11	Al kWh	\$0.05150	\$0.05196		\$7.23	\$2.92
TRANSM	IISSION								All Year	
Rate 3	Seasonal Energ, no decling blocks, Facilities charge, Customer Charge, No Ratchet on Demand.	\$40.00	\$240.00 + facilities charges	\$0.00	Ali kWh	\$0.05028	\$0.05050		\$5.87	\$2.48

OPTION 2

Current Rate

charge

Rate 2 Option 2 - TOU energy including Capacity, Customer Charge, Customer-specific facilities Docket No. ±L08-Exhibit _____(Application) Schedule 3 Page 7 of 16

Declared Interme

diate

na

na

Peak

na

Off-

Peak

na

na

Current #2

Declared Intermed

iate

na

na

Off-Peak

na

na

per kW

Peak

na

na

Proposed #2

South Dakota Irrigation Option #1 & Irrigatio	on Option #2, (703 - Cust. Monthly Charge Min. Bill	Facilities	\$20,190 \$23 17.89% Increase Energy Charge		\$3,716 \$4,167 12.13% Increase	rge
OPTION 1 SECONDARY	per per month month	per annual	per kWh Summer	Winter	per HP Summer	Winter
Current Rate	\$0.00	Customer Specific	0.05235 Plus \$.45 per hp	0.05235 Plus \$.45 per hp		
Rate 2 Option 1 - Seasonal energy with Capacity, Customer-specific facilities charge, Custome Charge	er Customer \$1,00 Facilities	+ Customer specific	\$0.07096	\$0.05294		

Intermediate Off-Peak

\$0.07631 \$0.03706

Declared

Peak

\$ 0.10198 \$

\$0.20266

Customer

Specific

Specific

Customer + Customer

Facilities

\$0.00

\$5.00

Current #1 Proposed #1

Declared

Peak

per kWh

0.07640 \$ 0.04304 \$ 0.10198 \$ 0.07640 \$ 0.04304

\$0.12285

Intermediate Off-Peak

\$0.07168 \$0.03794

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South Dakota Energy Only Lighting (748 & 749)

	Customer Charge per month	Monthly Minimum Bill per month	Facilities Charge per month	Energy Charge per HP
Metered				
Current Rate	\$1.40	\$0.00	\$0.00	0.06177
Proposed Rate	\$2.00	\$2.00	\$0.00	0.06760
Non-Metered				
Current Rate	Connected kW x	\$20.15		
Proposed Rate	Connected kW x	\$23.10		

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Outdoor Lighting Dusk to Dawn (741 & 743)

STREET AND AREA LIGHTING

Present Rate	Proposed Rate
Rate	Rate
\$6.30	\$7.56
\$9.05	\$10.86
\$11.40	\$13.68
\$15.10	\$18.12
\$22.20	\$26.64
\$28.40	\$34.08
\$7.14	\$8.57
\$13.59	\$16.31
\$15.57	\$18.68
\$15.40	\$18.48
\$32.98	\$39.58
\$6.90	\$8.28
\$8.37	\$10.04
\$10.60	\$12.72
\$10.76	\$12.91
\$12.20	\$14.64
\$13.90	\$16.68
\$17.20	\$20.64
\$8.10	\$9.72
\$8.70	\$10.44
\$14.00	\$16.80
\$15.70	18.84
	Rate \$6.30 \$9.05 \$11.40 \$15.10 \$22.20 \$28.40 \$7.14 \$13.59 \$15.57 \$15.40 \$32.98 \$6.90 \$8.37 \$10.60 \$10.76 \$12.20 \$13.90 \$17.20 \$8.10 \$8.70 \$14.00

FLOOD LIGHTING

	Present Rate	Proposed Rate
TYPE	Rate	Rate
400MVF	\$15.65	\$18.78
400MAF	\$16.70	\$20.04
400HPSF	\$17.10	\$20.52
1000MVF	\$27.50	\$33.00
1000MAF	\$28.90	\$34.68

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South Dakota Muni Pump (872 & 874)

Current Rev Proposed Rev. Increase \$212,459 \$249,640 17.50%

Comparison of Current Rate, Recommended Rate and Marginal Cost Municipal Pumping

	Customer \$ per month	Minimum Bill \$ per month	Facilities Charge \$ per month	Summer \$	Winter per kWh per mon	All Year th
Current Rate	na	\$3.60 per metering pt.	na		1st 2500: Next 1500: Excess:	\$0.07416 \$0.05768 \$0.04830
ate 3 Seasonal Energy, Facilities Charge						
Secondary	\$4.00	Cust + Fac	\$4,00	\$0.06599	\$0.06020	11
Sossinally			¥ 1¥-3	***	ψ0.00020	all Energy

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1	Current Rev.	Proposed Rev.	Increase
	\$709.19	\$833.00	17.46%

South Dakota Civil Defense Fire Sirens (843)

	Customer Charge per month	Monthly Minimum Bill per month	Facilities Charge per month	Energy Charge per HP
SECONDARY				
Current Rate	\$0.00	\$0.00	\$0.00	\$0.60
Proposed Rate	\$1.00	Customer Charge	\$0.00	\$0.51184

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Soutl	n Dakota Water Heating Control (Off-Pea	ak) 191		Current Rev. F \$359,535	Proposed rev \$478,181		Increase
		Customer Charge per month	Monthly Minimum Bill per month	Facilities Charge per month	En All Year	e rgy Charge per kWh <u>Summer</u>	<u>Winter</u>
Current	Blocked Non-seasonal Plus Customer Charge All Energy	\$1.60	\$1.60	\$0.00	\$0.04676		
Rate 2	Seasonal Energy Flat Facilities	\$1.00	Cust. + Facilities	\$1.00		\$0.06362	\$0.06214

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South Dakota Large Duel Fuel CT Metering (170 & 165)

 Current Rev.
 Proposed Rev
 Increase

 \$208,613
 \$313,728
 50.39%

Controlled Service - Interruptible - (CT metering)

	Customer Charge per month	Monthly Minimum Bil	l Facilities Charge	Energy (per k	
	·	·		Summer	Winter
SECONDARY					
Current Rate	\$5.00			\$0.02400	\$0.02400
Option 1		***************************************		· · · · · · · · · · · · · · · · · · ·	
		Customer + Facilities			
Rate 3 Seasonal Energy, Flat Facilities	\$4.00	charge			
			All kWh	\$0.03863	\$0.03714
			Penalty kWh rate 199	\$0.42614	\$0.15769
			per annual max. kW per month		
			\$0.08 \$0.08		

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South Dakota Small Dual Fuel (185 & 190)

 Current Revenue
 Proposed Rev
 Increase

 \$358,937
 \$509,843
 42.04%

Controlled Service - Interruptible - SDF, Self-Contained:

SECONDARY	Customer Charge per month	Monthly Minimum Bill per month	Facilities C per customer p	_		Charge kWh Winter
Current Rate	\$1.75			First 5,000 Excess First 1,500 Excess	\$0.03150 \$0.02850	\$0.03300 \$0.03000
Rate 1 Seasonal Energy Fixed Facilities All kWh	\$2.00	Customer + Facilities charge	Fixed Facilities	\$5.00	\$0.04470	\$0.04215
			Penalty kWh		\$0.4227	\$0.1637

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South Dakota Controlled Service - Deferred Load (197 & 195)

Current Rev. Proposed Rev. Increase \$168,527 \$191,155 13.43%

		Customer Charge per month	Monthly Minimum Bill per month	Facilities Charge per month	Er <u>All Year</u>	nergy Charg per kWh <u>Summer</u>	e <u>Winter</u>
Current	Seasonal Energy and Customer Charge No Facilities Charge	\$1.75	\$1.75	\$0.00	\$0.04449		
Rate 3	Seasonal Energy and Customer Charge Facilities based on Flat Fixed Charge	\$3.00	Customer Charge+Facilities	\$4.00			
						\$0.04932	\$0.04786
				Penalty kWh		\$0.38956	\$0.15758

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South Dakota Fixed Time of Delivery			Current Rev	Proposed Rev.	Increase
(301,302,303)	-			\$44,718	16.52%
	Customer Charge per month	Monthly Minimum Bill per month	Facilities Charge per Customer per month	Energy Cha per kWh	rge
SECONDARY					
Current Rate					,
Secondary < 100 kW (301)		Facilities Charge	\$4.00	does not include fuel \$0.02900	adjustment
Secondary > 100 kW (302)			\$8.75	\$0.02500	
Primary (303)			\$83.00	\$0.02150	
Seasonal Energy with a Fixed Facility 2 Charge		Cust+Fac		Summer	Winter
Self-Contained Metered (301)	\$1.00		\$3.00	\$0.02970	\$0.03145
CT Metered (302)	\$1.50		\$19.00	\$0.02970	\$0.03145
			Penalty kWhs	\$0.12174	\$0.10283
Primary (303)	\$3.00		\$9.00	\$0.02959	\$0.03132
			Penalty kWhs	\$0.12163	\$0.10270

Figure 1. Bill Impacts – Residential Service

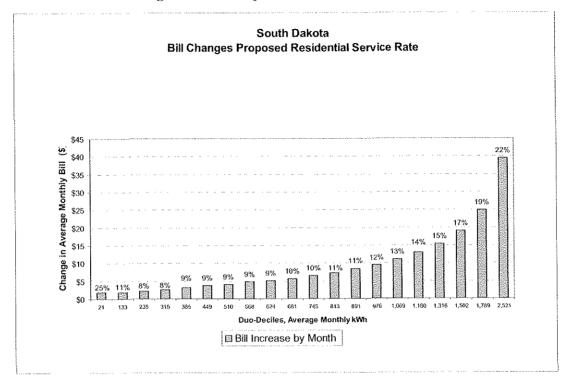


Figure 2. Bill Impacts - Residential Controlled Demand

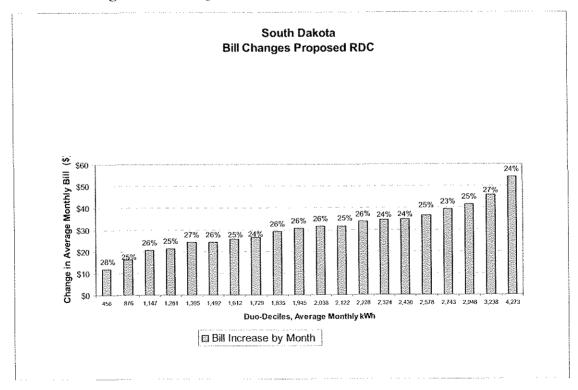


Figure 3. Bill Impacts – Farm Service

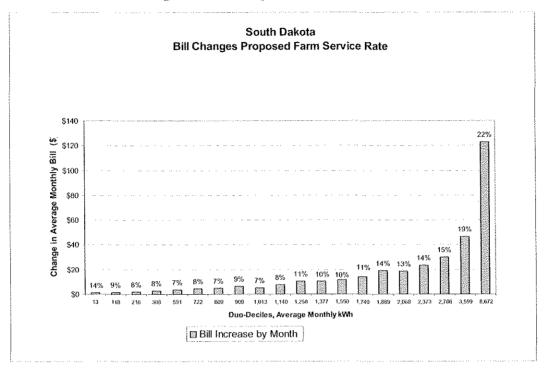


Figure 4. Bill Impacts - Small General Service Less Than 20 kW

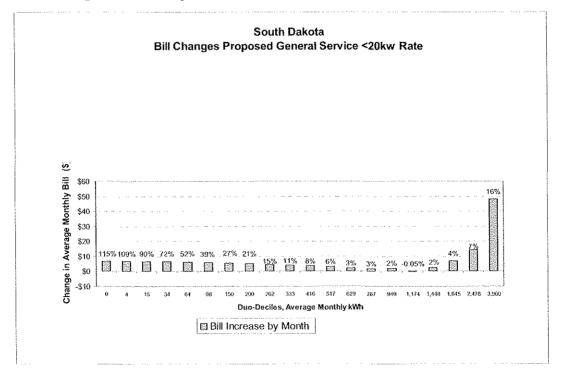


Figure 5. Bill Impacts – Commercial Demand Control Customers Billed on Small General Service Less Than 20 kW

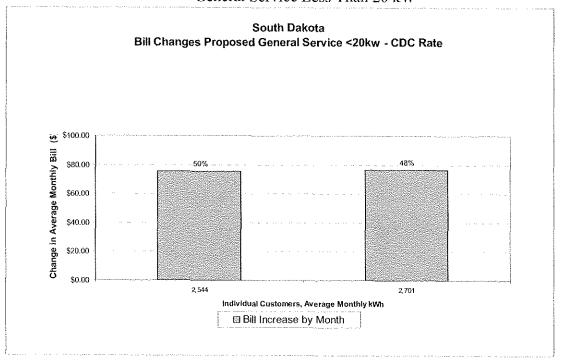


Figure 6. Bill Impacts – Electric Climate Control Customers Billed on Small General Service Less Than 20 kW

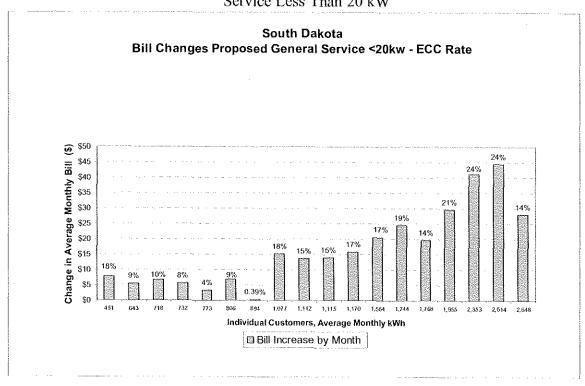


Figure 7. Bill Impacts – Small General Service 20 kW and greater

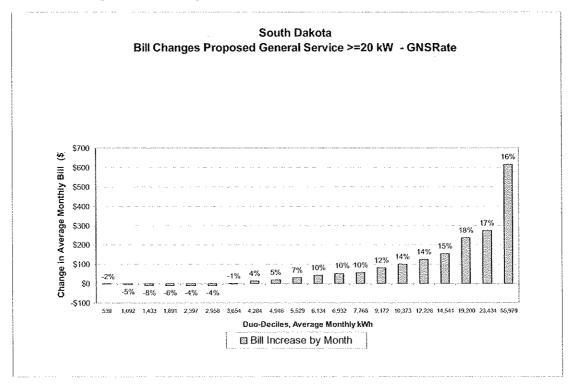
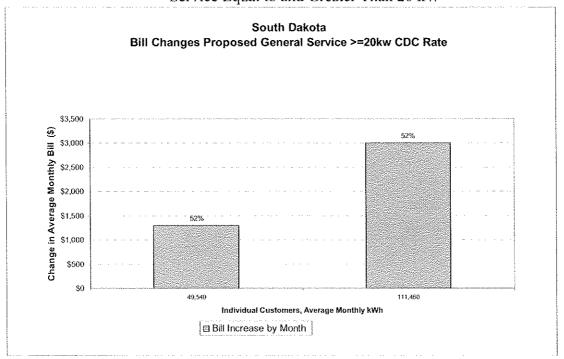


Figure 8. Bill Impacts – Commercial Demand Control Customers Billed on General Service Equal to and Greater Than 20 kW



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Figure 9. Bill Impacts – Electric Climate Control Customers Billed on General Service Equal to and Greater Than 20 kW

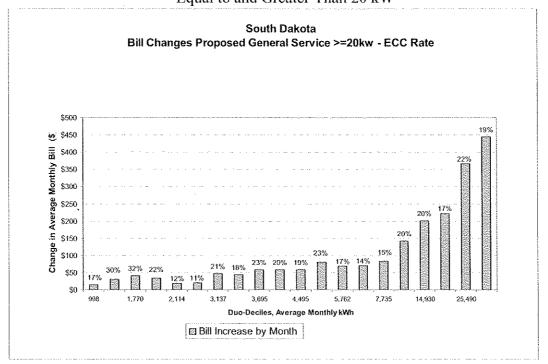
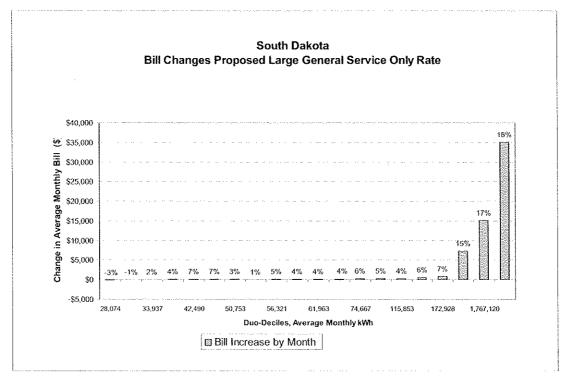


Figure 10. Bill Impacts – Large General Service



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Figure 11. Bill Impacts Large General Service Off Peak Rider Customers billed on the Large General Service Rate

Graph not generated. No customers are taking service on the Rate Schedule

Figure 12. Bill Impacts - Irrigation Option 1

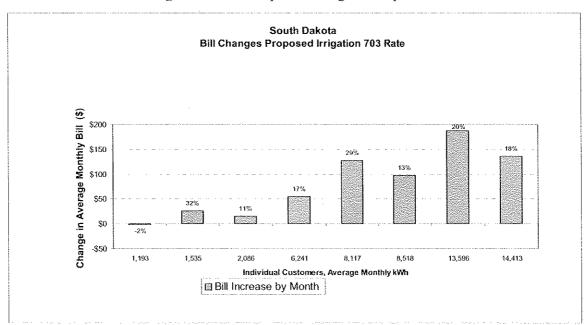


Figure 13. Bill Impacts - Irrigation Option_2

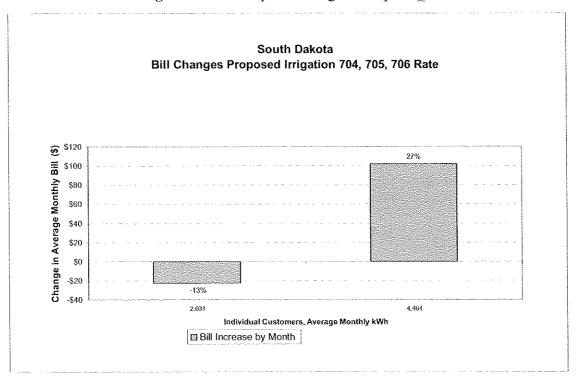


Figure 14. Municipal Pumping Bill Impacts from Recommended Rate

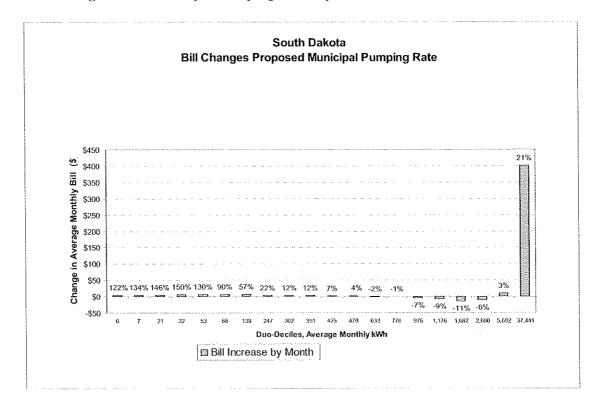


Figure 15. Civil Defense-Fire Sire Service Bill Impacts

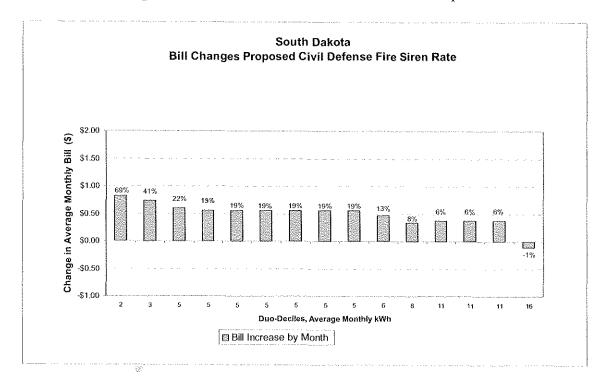
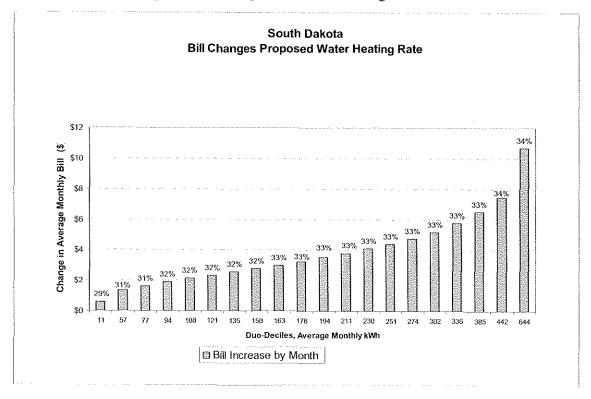


Figure 16. Bill Impacts from Proposed Water Heating - Controlled Service Rider



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Figure 17a. Option A Bill Impacts from Proposed Controlled Service-Interruptible Load (CT Metering) Rider

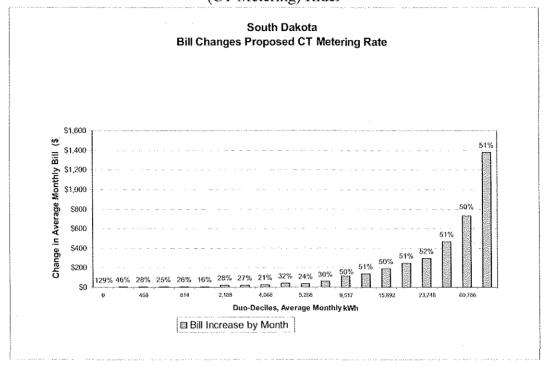


Figure 17a. Option B Bill Impacts from Proposed Controlled Service-Interruptible Load (CT Metering) Rider

Graph not generated. No customers are taking service on the Rate Schedule

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Figure 18. Bill Impacts from Proposed Controlled Service-Interruptible Load (Self-Contained) Rider

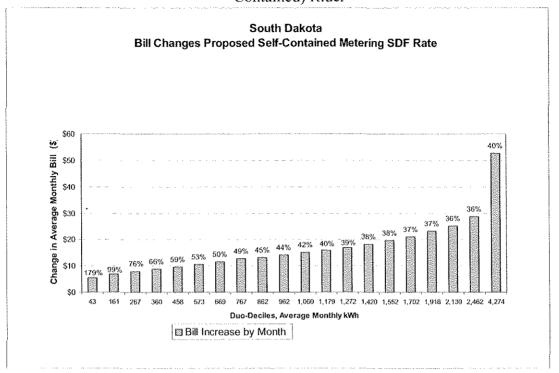


Figure 19 - Bill Impacts from Proposed Standby Service

Graph not generated. No customers are taking service on the Rate Schedule

Figure 20. Bill Impacts from Proposed Deferred Load Rider

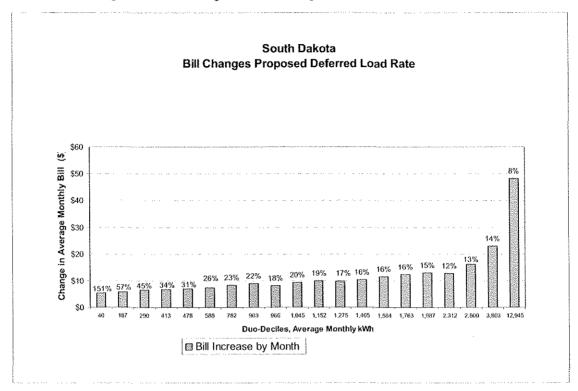
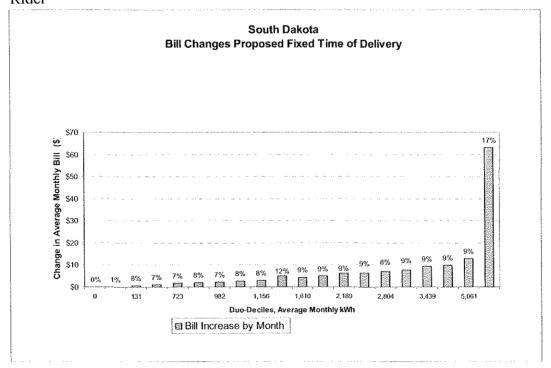
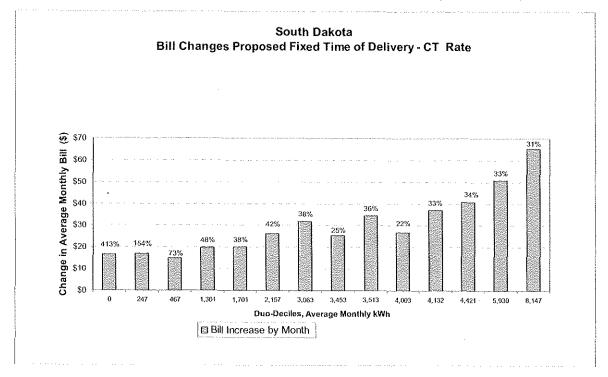


Figure 21. Bill Impacts from Proposed Fixed Time of Delivery (Self-Contained Meter) Rider



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Figure 22. Bill Impacts from Proposed Fixed Time of Delivery (CT Meter) Rider



Otter Tail Corporation d/b/a OTTER TAIL POWER COMPANY Electric Utility - State of South Dakota RATE BASE SCHEDULES RATE BASE SUMMARY

South Dakota Jurisdiction

		(A)	(B)	(C)
Line				(C) = (B) - (A)
No.	Description	2007 Actual Year	2007 Test Year	\$ Change
1	Electric Plant in Service	\$95,511,702	\$111,344,915	\$15,833,213
2	Less: Accumulated Depreciation	(38,097,142)	(44,074,088)	(5,976,946)
3	Net Electric Plant in Service	\$57,414,560	\$67,270,827	\$9,856,267
	Other Rate Base Components;			
4	Plant Held for Future Use	\$2,865	\$2,845	(\$20)
5	Construction Work in Progress	. 0	0	0
6	Materials and Supplies	1,223,736	1,202,429	(21,307)
7	Fuel Stocks	786,577	756,356	(30,221)
8	Prepayments	(172,228)	(2,855,820)	(2,683,592)
9	Customer Advances	(13,895)	(12,093)	1,802
10	Cash Working Capital	928,358	269,775	(658,583)
11	Accumulated Deferred Income Taxes	(6,577,600)	(6,403,518)	174,082
12	Unamortized Balance - Rate Case Expense	0	0	0
13	Unamortized Balance - Spiritwood	0	0	0
14	TOTAL	\$53,592,374	\$60,230,800	\$6,638,427

Note: The 2007 Actual Year is based on 2007 historic financial information. The 2007 Test Year is the 2007 Actual Year with known and measureable adjustments to arrive at the Test Year.

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Otter Tail Corporation d/b/a OTTER TAIL POWER COMPANY Electric Utility - State of South Dakota OPERATING INCOME SCHEDULES TOTAL UTILITY AND SOUTH DAKOTA TEST YEAR

(A) (B) (C) (D) 2007 Test Year

Proposed SD Jurisdiction
,977) \$25,375,778
964) 3,174,346
,941) \$28,550,123
,831) \$15,443,701
-542 971,158
1,862 1,497,102
9,168 1,008,332
5,608 243,528
1,922 141,395
5,902 3,054,404
0 0
1,103 3,177,201
,032) 973,916
,159 \$26,510,737
,100) \$2,039,387
,037) (\$848,138)
,902) (23,796)
,881) 77,225
,820) (\$794,709)
\$0 2,834,096
\$0 \$2,834,096

Otter Tail Corporation d/b/a OTTER TAIL POWER COMPANY Electric Utility - State of South Dakota OPERATING INCOME SCHEDULES COMPUTATION OF FEDERAL AND STATE INCOME TAXES

		(A)	(B)	(C)	(D)
		2007 Actual	Year	2007 Test	Year
Line <u>No.</u>	Description	Total Utility	SD Jurisdiction	Total Utility	SD Jurisdiction
	Income Before Taxes				
1	Total Operating Revenues	\$301,914,516	\$28,695,065	\$312,463,609	\$28,550,123
2	less: Total Operating Expenses	(234,330,613)	(22,152,531)	(242,920,927)	(22,359,619)
3	Book Depreciation & Amortization	(25,396,909)	(2,276,098)	(33,874,064)	(3,177,201)
4	Taxes Other Than Income	(9,411,607)	(1,012,948)	(10,396,607)	(973,916)
5	Interest Cost	(13,624,792)	(1,519,826)	(17,027,798)	(1,700,391)
6	Total Before Tax Book Income	\$19,150,595	\$1,733,661	\$8,244,213	\$338,996
	Tax Additions				
7	Additional Tax Depreciation				
8	Directly Assigned Schedule M Items	93,287	7,848	93,287	7,848
9	Provisions - Operating Reserves	4,216,383	453,799	8,598,414	805,468
10	Other Schedule M Items	1,606,800	172,936	1,606,800	150,519
11	Total Tax Additions	\$5,916,470	\$634,583	\$10,298,501	\$963,835
	Tax Deductions		•		
12	Additional Tax Depreciation	\$2,682,696	\$288,732	\$2,682,696	\$251,305
13	Cost to Remove	3,949,203	425,043	3,949,203	369,947
14	Accrued Vacation Pay	87,932	9,464	87,932	8,237
15	Charges - Operating Reserves	2,617,201	281,683	4,671,807	437,638
	Preferred Dividends Paid Credit	160,775	17,304	160,775	15,061
16	Other Schedule M Items	-	· •	· •	·
17	Total Tax Deductions	\$9,497,807	\$1,022,226	\$11,552,413	\$1,082,188
18	ND Adjustments to Federal Schedule M; ND Jurisdiction	~	-	-	_
19	State Taxable Income	\$15,569,258	\$1,346,018	\$6,990,301	\$220,643
20	State Income Tax Rate	2.03%	0.00%	1.55%	0.00%
21	Total State Income Taxes & ND Incremental Tax Rate Adj (\$505)	\$316,215	\$0	\$108,630	\$0
22	Federal Taxable Income	\$15,253,043	\$1,346,018	\$6,881,671	\$220,643
23	Addback of MN Adjustments to Federal Schedule M; MN Jurisdiction	*	-	-	-
24	Adjusted Federal Taxable Income	\$15,253,043	\$1,346,018	\$6,881,671	\$220,643
25	Federal Income Tax Rate	35.00%	35.00%	35.00%	35.00%
26	Total Federal Income Taxes	\$5,338,565	\$471,106	\$2,408,585	\$77,225
27	Total State and Federal Income Tax	\$5,654,780	\$471,106	\$2,517,215	\$77,225

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Otter Tail Corporation d/b/a OTTER TAIL POWER COMPANY Electric Utility - State of South Dakota OPERATING INCOME SCHEDULES COMPUTATION OF DEFERRED INCOME TAXES

		2007 Actu	ıal Year	2007 Te	st Year
Line <u>No.</u>	Description	Total <u>Utility</u> (A)	SD Jurisdiction (B)	Total <u>Utility</u> (C)	<u>SD</u> Jurisdiction (D)
1	Excess Tax Over Book Depreciation	\$4,006,368	\$356,574	\$4,006,368	\$310,353
2	Excess Tax Over Book Pensions	(1,759,616)	(\$159,276)	(1,759,616)	(138,630)
3	Capitalized A & G Expenses Provisions for Operating Reserves in	(456,241)	(\$41,599)	(456,241)	(36,206)
4	Excess of Actual Charges	(1,513,024)	(\$138,209)	(1,513,024)	(120,293)
5	Other Capitalized Items	1,110,099	37,615	208,216	(39,019)
6	TOTAL Deferred Income Taxes	\$1,387,586	\$55,105	\$485,703	(\$23,796)

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Otter Tail Corporation d/b/a OTTER TAIL POWER COMPANY Electric Utility - State of South Dakota DEVELOPMENT OF GROSS REVENUE CONVERSION FACTOR

Definition: The incremental amount of gross revenue required to generate an additional dollar of operating income. Gross earnings fees included.

Line_No.	Description	% of Incremental Gross Revenues
1	Federal Income Taxes	35.00%
2	State Income Taxes	0.00%
3	Total Tax Percentage	35.00%

4	SD GROSS REVENUE CONVERSION FACTOR:
5	(INCLUDING RECOGNITION OF SD SPECIAL HEARING FUND ASSESSMENT)
6	WHERE "X" = GROSS REVENUE DEFICIENCY
7	"Y" = CONVERSION FACTOR
8	.0015 = SDPUC SPECIAL HEARING FUND ASSESSMENT
9	35.00% = FEDERAL TAX RATE
10	X = [X0015X - [(X0015X) * .34]] * Y
11	X = [.9985X * .34)] * Y
12	X = (.9985X33949X) * Y
13	X = .65901XY
14	1 = .65901Y
15	Gross Revenue Conversion Factor Y = 1.540773

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Otter Tail Corporation d/b/a OTTER TAIL POWER COMPANY Electric Utility - State of North Dakota Cost of Service Study 2007 Test Year

Capitalization Summary

		(A)	(B)	(C)	(D)
Line No.	Capitalization:	Amount	Percent of Total Capitalization	Cost of Capital	Weighted Cost of Capital
1	Long-Term Debt	\$173,571,466	40.3%	6.33%	2.55%
2	Short-Term Debt	12,154,247	2.8%	5.85%	0.16%
3	Long-Term and Short-Term Debt	\$185,725,713	43.1%	6.30%	2.72%
4	Preferred Stock	15,500,000	3.6%	4.75%	0.17%
5	Common Equity	229,633,133	53.3%	11.25%	6.00%
6	Total Capitalization	\$430,858,846	100.0%		8.89%

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Otter Tail Corporation d/b/a OTTER TAIL POWER COMPANY Electric Utility - State of South Dakota RATE BASE SCHEDULES RATE BASE ADJUSTMENTS 2007 Actual Year versus 2007 Test Year

		(A)	(8)	(C)	(D)	(E)	(F)	(G)	(H)	(1)	(J)	(K)
Line <u>No.</u>	<u>Description</u>	2007 Actual Year	Annualize Plant in Service	Prepayments	Depreciation Direct Assignment to Allocated	Depreciation to Reflect 2008 Rates	Depreciation to Reflect 2009 Rates	Factor Change for New Large Customer	Eliminate Actual Year FAS 106 PayGo Adjustment	Changes in Allocations due to Effect of Test Year Adjustments	Income Statement Adjustments Affecting CWC	2007 Test Year
	Utility Plant in Service:											
1	Production	\$38,732,905	\$16,515,627					(\$1,462,927)		(\$1)		\$53,785,604
2	Transmission	18,057,632	1,133,018					(567,366)		1		18,623,285
3	Distribution	31,604,543	66,912					100,798		(1)		31,772,252
4	General	6,708,612	140,751					(122,260)		632		6,727,736
5	Intangible	397,295	35,229					(7,240)		39		425.323
6	TOTAL Utility Plant in Service	\$95,500,987	\$17,891,537	\$0	\$0	\$0		(\$2,058,995)		\$670	\$0	\$111,334,200
	Accumulated Depreciation											
7	Production	(\$16,511,729)	(\$781,842)		(\$3,541,857)	(\$12,493)	(\$7,937)					(\$20,855,858)
8	Transmission	(6,088,130)	(25,088)		(880,587)	4,635	23,599					(6,965,571)
9	Distribution	(12,646,093)	(4,297)		(637,074)	3,839	9,704					(13,273,921)
10	General	(2.602,710)	(6,187)		(132,876)	532	20,570			1		(2,720,670)
11	Intangible	(248,481)	(14,092)					4.528		(24)		(258,069)
12	TOTAL Accumulated Depreciation	(\$38,097,144)	(\$831,506)	\$0	(\$5,192,394)	(\$3,487)	\$45,936	\$4.528		(\$23)	\$0	(\$44,074,088)
13	NET Utility Plant in Service											
14	Production	\$22,221,176	\$15,733,785	\$0	(\$3,541,857)	(\$12,493)	(\$7,937)	(\$1,462,927)		(\$1)	\$0	\$32,929,746
15	Transmission	11,969,502	1,107,930	0	(880,587)	4,635	23,599	(567,366)		1	0	11,657,714
16	Distribution	18,958,450	62,615	0	(637,074)	3,839	9,704	100,798		(1)	0	18,498,331
17	General	4.105,902	134,564	0	(132,876)	532	20,570	(122,260)		633	0	4,007,065
18	Intangible	148,814	21,137	0	0	. 0	0	(2.712)		15	0	167,254
19	NET Utility Plant in Service	\$57,403,844	\$17,060,031	\$0	(\$5,192,394)	(\$3,487)	\$45,936	(\$2,054,467)		\$647	\$0	\$67,260,111
20	Big Stone Plant capitalized items	\$10,715										10,715
21	Utility Plant Held for Future Use	2,865						(20)				2,845
22	Construction Work in Progress	0						0				0
23	Materials and Supplies	1,223,736						(21,406)		99		1,202,429
24	Fuel Stocks	786,577						(30,221)				756,356
25	Prepayments	(172,228)		373,928				6,163	(3,079,845)	16,162		(2,855,820)
26	Customer Advances	(13,895)						498		1,304		(12,093)
27	Cash Working Capital	928,358						(9,498)			(649,085)	269,775
28	Accumulated Deferred Income Taxes	(6,577,600)	(678,540)				***************************************	235,366		617,256	~~~~	(6,403,518)
29	Total Average Rate Base	\$53,592,374	\$16,381,491	\$373,928	(\$5,192,394)	(\$3,487)	\$45,936	(\$1.873,585)		\$635,468	(\$649,085)	\$60,230,800

Column references to adjustment workpapers: (8) W/P 2007 ND TY-01

⁽C) W/P 2007 ND TY-02

⁽D) W/P 2007 ND TY-03 (E) W/P 2007 ND TY-07

⁽F) W/P 2007 ND TY-08

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Otter Tail Corporation d/b/a OTTER TAIL POWER COMPANY Electric Utility - State of South Dakota OPERATING INCOME STATEMENT SCHEDULES OPERATING INCOME STATEMENT ADJUSTMENTS SCHEDULE

							~~~~~~~				
		(A)	(B)	(C)	(D)	(É)	(F)	(G) Depreciation and	(H)	(1)	
Line No.	Description	2007 Actual Year	New Large Customer	New Billing for Steam Customer	inter-Year Billing Adjustment	Wholesale Margins Asset Based Revenue & Expense	Depreciation Direct Assign vs Allocated	Other Operating Expense for New Plant	Update Depreciation Expense	Employee Benefits Medical/Dental	
	OPERATING REVENUES										
1	Retail Revenue	\$25,389,754			(\$13,977)	ł .					
2	Other Electric Operating Revenue	3,305,310		42,295		56,983					
3	TOTAL OPERATING REVENUE	\$28,695,065	\$0	\$42,295	(\$13,977)	\$56,983	\$0	\$0	\$0	\$0	
	OPERATING EXPENSES										
4	Production Expenses	\$15,672,533	\$685,736			\$131,872		\$145,484		\$28,757	
5	Transmission Expenses	971,700								10,656	
6	Distribution Expenses	1,435,240								20,681	
7	Customer Accounting Expenses	969,163								13,919	
8	Customer Service and Information Expenses	236,920								28,306	
9	Sales Expenses	79,473									
10	Administration and General Expenses	2,787,503						22,707		38,116	
11	Charitable Contributions	0									
12	Depreciation Expense	2,276,098					115,688	828,740	(42,449)	)	
13	General Taxes	1,012,948						92,271			
14	TOTAL OPERATING EXPENSES	\$25,441,578	\$685,736		\$0	\$131,872	\$115,688	\$1,089,203	(\$42,449)	\$140,436	
15	NET OPERATING INCOME BEFORE INCOME TAXES	\$3,253,487	(\$685,736)	\$42,295	(\$13,977)	(\$74,889)	(\$115,688)	(\$1,089,203)	\$42,449	(\$140,436)	
16	INCOME TAX EXPENSE										
17	Investment Tax Credit	(\$109,101)						(741.628)			
18	Deferred Income Taxes	55,105									
19	Income Taxes	471,106	(240,008)	14,803	(4,892)	(26,211)	(40,491)	(381,221)	14,857	(49,152)	
20	TOTAL INCOME TAX EXPENSE	\$417,111	(\$240,008)	\$14,803	(\$4,892)	(\$26,211)	(\$40,491)	(\$1,122,849)	\$14,857	(\$49,152)	
21	NET OPERATING INCOME	\$2,836,376	(\$445,728)	\$27,492	(\$9,085)	(\$48,678)	(\$75,197)	\$33.646	\$27,592	(\$91,283)	
22	Allowance for Funds Used During Construction	0									
23	TOTAL AVAILABLE FOR RETURN	\$2,836,376	(\$445,728)	\$27,492	(\$9,085)	(\$48.678)	(\$75,197)	\$33.646	\$27,592	(\$91,283)	

Column references to adjustment workpapers:

(B) W/P 2007 SD TY-10 (C) W/P 2007 SD TY-11 (D) W/P 2007 SD TY-19 (E) W/P 2007 SD TY-15

(F) W/P 2007 SD TY-03

(G) W/P 2007 SD TY-01

(H) W/P 2007 SD TY-07 & TY-08 (I) W/P 2007 SD TY-05 (J) W/P 2007 SD TY-05 (K) W/P 2007 SD TY-05

(L) W/P 2007 SD TY-12 (M) W/P 2007 SD TY-12 (O) W/P 2007 SD TY-20 (P) W/P 2007 SD TY-09 (Q) W/P 2007 SD TY-08 (R) W/P 2007 SD TY-04 (S) W/P 2007 SD TY-13

(N) W/P 2007 SD TY-17

KNOWN AND MEASURABLE CHANGES

(T) W/P 2007 SD TY-14 (U) W/P 2007 SD TY-16 Otter Tail Corporation d/b/a OTTER TAIL POWER COMPANY Electric Utility - State of South Dakota OPERATING INCOME STATEMENT SCHEDULES OPERATING INCOME STATEMENT ADJUSTMENTS SCHEDULE

23 TOTAL AVAILABLE FOR RETURN

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(\$40,249)

\$6,034

(\$32,500)

(\$8,020)

OFERWING INCOME CIVIENCE A WOODS HIGH A DOUBLE				KNOWN							
		(J)	(K)	(L)	(M)	(N)	(O)	(P)	(Q)	(R)	(\$)
Line <u>No.</u>	Description	FAS 87 Pension Costs	FAS 106 & 112 Benefits	KPA & Utility Management Incentive	Labor Expense - April & November Annual Increases	Big Stone Outage Purchased Power	Factor Change for New Large Customer	Economic Development	Corporate Allocations	Amortized Rate Case Expenses	Holding Company Formation Costs
	OPERATING REVENUES										
1	Retail Revenue										
2	Other Electric Operating Revenue		····			1	(114,090)				
3	TOTAL OPERATING REVENUE	\$0	\$0	\$0	\$0	\$0	(\$114,090)	\$0	\$0	\$0	
	OPERATING EXPENSES										
4	Production Expenses	(\$31,436)	\$8,498	\$1,609	*	(\$709,964)	(\$562,885)				
5	Transmission Expenses	(11,649)	3.150	596	27,237		(30,531)				
6	Distribution Expenses	(22,606)	6,110	1,157	52,854		3,666				
7	Customer Accounting Expenses	(15,215)	4,112	779	35,574		0				
8	Customer Service and Information Expenses	(30.943)	8,363	131	6,002		0				
9	Sales Expenses						0	61,922			
10	Administration and General Expenses	(41,668)	11,261	9,279	97,308		(57,310)		(9,283)	50,000	12,338
11	Charitable Contributions						0				
12	Depreciation Expense						(882)				
13	General Taxes						(36,246)				
14	TOTAL OPERATING EXPENSES	(\$153,518)	\$41,495	\$13,551	\$292,474	(\$709,964)	(\$684,188)	\$61,922	(\$9,283)	\$50,000	\$12,338
15	NET OPERATING INCOME BEFORE INCOME TAXES	\$153,518	(\$41,495)	(\$13,551	(\$292,474)	\$709,964	\$570,098	(\$61,922)	\$9,283	(\$50,000)	(\$12.338)
16	INCOME TAX EXPENSE										
17	Investment Tax Credit						\$2,352				
18	Deferred income Taxes						(1,972)				
19	Income Taxes	53,731	{14,523}	(4,743	(102.366)	248,488	222,324	(21,673)	3,249	(17,500)	(4,318)
20	TOTAL INCOME TAX EXPENSE	\$53,731	(\$14,523)	(\$4,743)	(\$102,366)	\$248,488	\$222,704	(\$21.673)	\$3,249	(\$17,500)	(\$4,318)
21	NET OPERATING INCOME	\$99,787	(\$26,972)	(\$8,808)	(\$190,108)	\$461,477	\$347,393	(\$40,249)	\$6,034	(\$32,500)	(\$8,020)
22	Allowance for Funds Used During Construction						******				

(\$8,808)

(\$190,108)

\$461,477

\$347,393

\$99.787

(\$26,972)

Otter Tail Corporation d/b/a OTTER TAIL POWER COMPANY Electric Utility - State of South Dakota OPERATING INCOME STATEMENT SCHEDULES OPERATING INCOME STATEMENT ADJUSTMENTS SCHEDULE

KNOWN AND MEASURABLE CHANGES

Lina		(T) Normalized Storm	(U) Convert Post Retirement Medical from Pay as you Go	(V) Remove Minor Affiliate	(W) Changes in Allocations due to Effect of Test Year	(X)
Line No.	Description	Repair Expense	to FAS 106	Transactions	Adjustments	2007 Test Year
	OPERATING REVENUES					
1	Retail Revenue				\$0	\$25,375,778
2	Other Electric Operating Revenue				(116,151)	3,174,346
3	TOTAL OPERATING REVENUE	\$0			(\$116,151)	\$28,550,125
	OPERATING EXPENSES					
4	Production Expenses				(\$2)	\$15,443,701
5	Transmission Expenses				(2)	971,157
6	Distribution Expenses				1	1,497,103
7	Customer Accounting Expenses				(1)	1,008,332
8	Customer Service and Information Expenses				(5,251)	243,527
9	Sales Expenses				0	141,395
10	Administration and General Expenses	26,731	156,267	(6,334)	(42,511)	3,054,404
11	Charitable Contributions					0
12	Depreciation Expense				6	3,177,201
13	General Taxes				(95,057)	973,917
14	TOTAL OPERATING EXPENSES	\$26,731	\$156,267	(\$6,334)	(\$142,817)	\$26,510,737
15	NET OPERATING INCOME BEFORE INCOME TAXES	(\$26,731)	(\$156,267)	\$6,334	\$26,667	\$2,039,388
16	INCOME TAX EXPENSE					
17	Investment Tax Credit				\$239	(\$848,137)
18	Deferred Income Taxes		(71,759)		(5,171)	(23,796)
19	Income Taxes	(9,356)	(131,002)	2,217	93,912	77.231
20	TOTAL INCOME TAX EXPENSE	(\$9,356)	(\$202,761)	\$2,217	\$88,980	(\$794,702)
21	NET OPERATING INCOME	(\$17,375)	\$46,494	\$4,117	(\$62,313)	\$2,834,090
22	Allowance for Funds Used During Construction					
23	TOTAL AVAILABLE FOR RETURN	(\$17,375)	\$46,494	\$4,117	(\$62,313)	\$2,834,090

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